



# **SharePoint Web Content Management**

June 14, 2012

# **Introductions**

- Peter Carson President
- Peter Mackenzie VP, Sales & Marketing
- Joe Seguin Director, Consulting Services



# **Agenda**

- About Envision IT
- Case Studies
- Intro to SharePoint WCM
- SharePoint Demonstration
- Search Engine Optimization and Analytics
- Q&A
- Closing and Prizes



# **Envision IT**

Focused on complex SharePoint solutions, Envision IT is the "go-to" partner for Microsoft SharePoint, building integrated public web sites, Intranets, Extranets, and web applications that leverage your existing systems anywhere over the Internet.







# **Envision IT Overview**

- 22 years of experience
- 10 years of SharePoint experience
- Microsoft Gold Partner
- Multiple award winner
- Located in Mississauga, ON











# **Services**

Extranets, Intranets, Internets and Collaboration Portals From Envisioning,
Technical and
Creative Designs,
Building and
Testing, Training,
and Support

Custom Development Upgrades and Migrations



# **Products**



















# **Training**



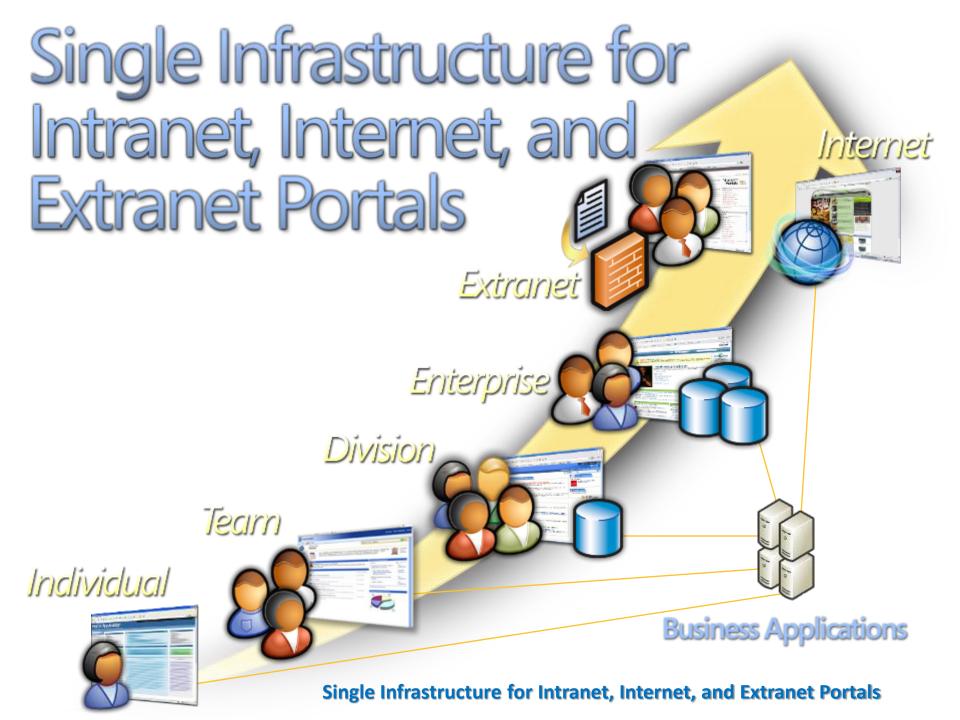
Envision IT has 20 years of experience in delivering corporate training. We offer 2 end-user training courses for SharePoint:

- SharePoint Collaboration
- Web Content Management

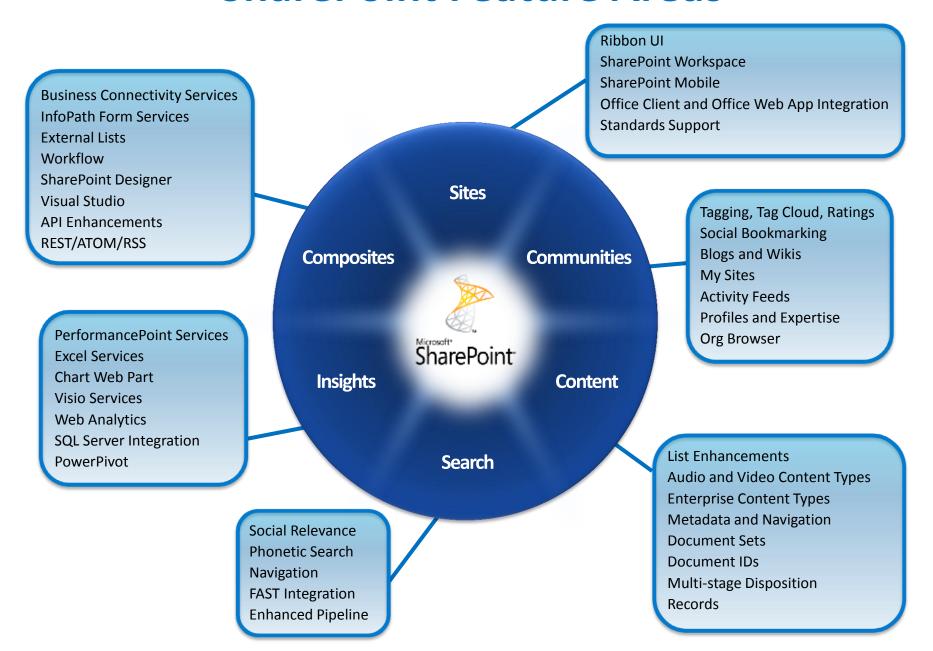








# **SharePoint Feature Areas**



# **WCM Key Features**

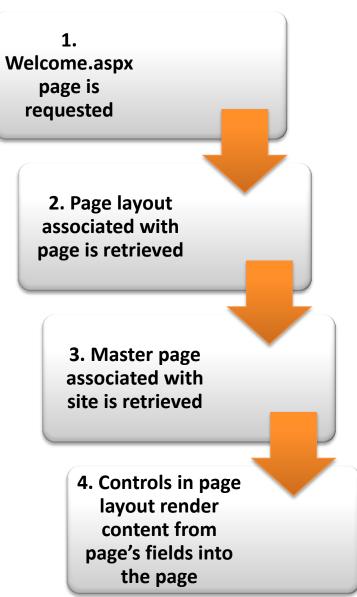
- Non-technical users create pages based on templates called layouts
- Uses familiar Ribbon interface
- Web parts can display content from list or libraries with no user intervention required
- Out of the box workflows and approvals
- Multi-lingual capabilities through variations
- Audience Targeting
- Advanced Search Capabilities
- Can be highly customized
- Granular permissions



# **Publishing Site Page Rendering**



FileName	PageLayout	Title	Body	Image
Welcome.aspx	PageLayout.aspx	Welcome To News	Lorem ipsum dolor sit	/Images/Chair.jpg



# **Hosting Options**

- On Premise
- Hosting Centre
- Office 365
  - Only suitable for Intranets
- Windows Azure
  - Just announced FIS on Azure VM option



# **Extranet Technologies**





# **Core Technologies**





# **Enabling Technologies**





- ✓ Enterprise Content Management
- ✓ Web Publishing
- ✓ Out-of-the-box Workflows
- Social Networking (for authenticated users)
- ✓ Search
- ✓ InfoPath Services
- SharePoint Business Intelligence (Excel Services and PerformancePoint)
- Access Services
- ✓ Visio Services
- ✓ Rights for FAST Search for SharePoint (for use outside the firewall)\*\*\*
- √Blogs
- ✓ Business Data Connectivity Service
- ✓ Claims-Based Authentication
- ✓ Discussions
- ✓ Mobile Connectivity
- ✓ Multilingual User Interface
- ✓Permissions Management
- √Ribbon and Dialog Framework
- √SharePoint Workspace
- √Streamlined Central Administration
- √Wikis
- ✓Workflow
- √Virus protection
- √Block inappropriate content
- ✓ Multiple Antivirus engines keyword filtering
- √Configurable alerts
- ✓Single point security controls for access policies
- ✓Access control based on user identity, role and device
- √Inactivity timeouts and re-authentication
- √Clean up cache\temp files at session termination





### **Product Details**

The ideal solution for **small to medium-sized businesses** to reach their customers on the internet with **easy-to-use** Web Content Management and compliance for **single domains**\*.

### **Features**

### SharePoint Standard CAL Features

- Enterprise Content Management
- ✓ Web Publishing
- ✓ Out-of-the-box Workflows
- Social Networking (for authenticated users)
- Search

# Licensing

- Single Domain License for Internet or Extranet Use
- A license is required for every server (WFE, SSA, Index) providing standard capabilities
- Step-up SKU to Enterprise is available to customers with active SA\*\*



### **Product Details**

The ideal solution for **enterprise customers** with **multiple domains**, across many geographies who want to provide high availability to their site visitors combined with a **powerful search experience**.

### **Features**

### **SharePoint Standard CAL Features**

- + Enterprise CAL Features
- Enterprise Content Management
- ✓ Web Publishing
- ✓ Out-of-the-box Workflows
- Social Networking (for authenticated users)
- ✓ Search
- ✓ InfoPath Services
- SharePoint Business Intelligence (Excel Services and PerformancePoint)
- Access Services
- Visio Services
- Rights for FAST Search for SharePoint (for use outside the firewall)\*\*\*

# Licensing

- Multiple Domain License for Internet or Extranet Use
- A license is required for every server (WFE, SSA, Index) providing enterprise capabilities
- Customers will require a completely new license of FIS Enterprise if a customer only purchased the license to FIS Standard



### **Product Details**

FAST provides the platform for driving high-volume commerce and content experiences uniquely personalized to the individual. For **highly tailored search solutions** or highly personalized experiences for 'top tier' websites, FAST Search for Internet Sites provides the **industry leading solution.** 

# **Features**

- ✓ FAST ESP 5.3
- ✓ FAST Search Designer
- ✓ Interaction Management Services (IMS)
- ✓ Content Transformation Services (CTS)
- ✓ Languages (all)
- ✓ Connectors (all)



# **Products**





















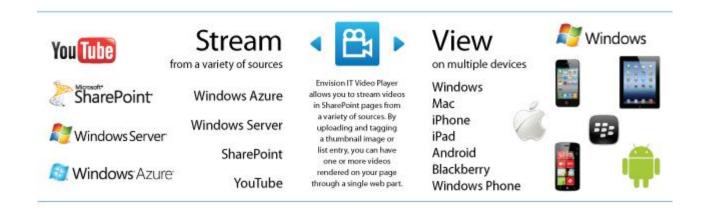




- Easy delegation of user management to business
- Self-registration, approvals, forgotten password reset
- Single URL and sign-on for AD

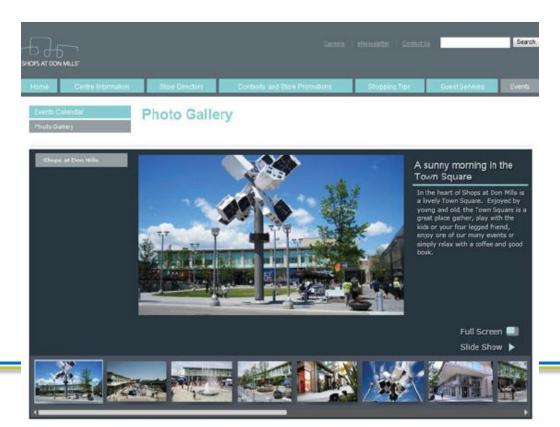


- Stream video smoothly from a variety of sources
- Simplifies embedding videos in SharePoint web content





- Rich display of photographs on a web page
- Easy for content authors to update







- Web part to support rotating banners
- Supported on iPad and mobile devices
- Easy for content authors to update





- Eliminate ugly page not found errors
- Make sure external links still work on your new site
- Shortened URLs for marketing purposes



# Some examples

- Your new public SharePoint website has incoming links from external sites pointing to now invalid URLs from the old site
  - i.e. if Facebook had a link to an article on your old site
- You'd like to provide a short URL to pages deep inside your site
- Bookmarked pages have changed
- Site visitors mistype your URL in their browser
- An author has left a broken link on a page



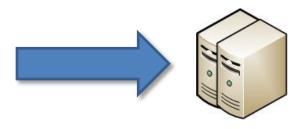
# **Features**

- The Envision IT Custom 404 for SharePoint will eliminate 404 errors and provide a richer user experience
- It is configurable in the following instances:
  - Exact Match redirects visitors from an old URL to the matching new one
  - Starts With redirects visitors from a particular part of your site to a specific page
  - Contains Match selects common keywords in a bad URL and redirects users to the related page
  - Default a catch-all for any other bad URLs









Old URL linked on an external site: <a href="https://www.envisionit.com/content.asp?">www.envisionit.com/content.asp?</a>
<a href="https://www.envisionit.com/content.asp?">L=E&DocID=9</a>

Goes to Old Site









404 Error

Old URL linked on an external site: <a href="https://www.envisionit.com/content.asp?">www.envisionit.com/content.asp?</a>

L=E&DocID=9

Goes to New Site



# **Solution**













Redirects to New Page on the New Site:

http://www.envisionit.com/Products/News/Pages/Envision-IT-Wins-2010-Microsoft-IMPACT-Award.aspx









**Shortened URL** 









Redirected to: www.envisionit.com/Products/Pages/Extranet-

<u>User-Manager-for-SharePoint.aspx</u>

Full Target URL













Redirected to: <a href="https://www.envisionit.com/products/pages/custom-404-default.aspx">www.envisionit.com/products/pages/custom-404-default.aspx</a>
Default 404 Page



About Us



Leaders in SharePoint Solutions





# Oops! The page you're looking for cannot be found.

Case Studies

You can try Search in the upper right. Or you can try one of these popular pages:

Home

Contact Us

Products

You arrived at this page through our Custon 404 redirect prodcut.

You can find out more about it on the Custom 404 product page.



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# **OUR EXPERIENCE**





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Find a Club

- select a province -

GO >

- enter a postal code -

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Did You Know?



For over 100 years, Boys and Girls Clubs have used the model of learning through play in our afterschool programs.

This Globe & Mail article examines how play -based learning and a focus on building emotional intelligence can belo kids be more

Partner News



BGCC partner AMD Foundation Named a 2012 Computerworld Honors Laureate

AMD Changing the Game, the Foundation's signature initiative, has reached more than 75,000 youth in six countries with video game design opportunities. The program's

Latest News

3/5/2012

Boys and Girls Clubs of Canada and Capital One Launch Capital One Race for Kids

It's not a run. It's not a walk. It's something...

2/23/2012

Boys and Girls Club of Canada and President's Choice® Children's Charity Partner to Fuel Brighter Futures for Canadian Children

Boys and Girls Clubs of Canada (BGCC) is proud to...

Our Mission

To provide a safe, supportive place where children and youth can experience new opportunities, overcome barriers, build positive relationships and develop confidence and skills for life.

More



# Welcome to Self-Help Gambling Tools



# **Gambling Quiz**

Answering these nine questions will help you understand if gambling is having a negative impact on your life.



# Self-Help for Those who Gamble

Do you gamble? These interactive tools will help you explore, cut down or stop gambling.



# Monitor Your Gambling & Urges

Use this web tool to keep track of when you gamble, or feel the urge to gamble. Mobile App also available.



# Self-Help for Family and Friends

Does someone you care about gamble too much? With these interactive exercises. learn why they gamble and what you can do to help.

Please remember that the tools on ProblemGambling.ca are self-help exercises. The information you enter online will be anonymous, and will not be reviewed by anyone. Registration is free.

### Ontario Problem Gambling Helpline



**2** 1-888-230-3505

- · Open 24 hours, 7 days a week
- · Free, confidential and anonymous
- · Available across Ontario
- Service in more than 140 languages

The Helpline provides information about and referrals to problem gambling counselling services, including telephone counselling and organizations such as Gamblers Anonymous and Gam-Anon.



Customer Focused, Employee Driven





# **Operating Segments**









HOME

# CONNECT WITH A CUSTOMER SERVICE REPRESENTATIVE

Calculators

Russel Metals Inc. (Russel Metals or the Company) is one of the largest metals distribution and processing companies in North America. The Company primarily distributes steel products and conducts its distribution business in three principal business segments: metals service centers; energy tubular products and steel distributors.

#### Metal Service Centers

We provide processing and distribution services to a broad base of customers. We service all major geographic regions of Canada and the Southeastern and Midwestern regions in the United States. To service our customer base we carry a broad line of metal products in a wide range of sizes, shapes and specifications, including carbon hot rolled and cold finished steel, pipe and tubular products, stainless steel, aluminum and other non-ferrous specialty metals. We purchase these products primarily from North American steel producers and package and sell them to end users in accordance with their specific needs. We service a wide variety of industries, including machinery and equipment manufacturing, construction, shipbuilding and natural resources, such as mining and petroleum.

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- > MyHome
- > Builder Portal

Email a Customer Service Representative

Register for MyHome



Online Education Seminars



Homeowner Information Package



More.

MyHome

Manage your warranty online



FAO Get answers to your questions



### New Home Buvers

Understanding Deposit Protection Understanding Delayed Closing and Occupancies Warranty Protection What's Covered and When? Your Pre-Delivery Inspection More...



### New Home Builders

Registering and Renewing **Enrolling New Homes** After-Sales Service Tarion Awards of Excellence Illegal Building More.



### Warranty Protection

What's Covered and When? What's Not Covered? Types of Homes Not Covered Warranty Process and Making a How the Statutory Warranty Works



# **Quick Links**

- **Builder Bulletins**
- > New Home Buyer and Builder Publications
- Public Consultations
- Ombudsperson
- Construction Performance Guidelines



Find An Advisor

#### An AEGON Company

Financial Primer

TRANSAMERICA

Products and Solutions

Resources

Company Info.



WE WADE THEW A TOWORROW THEY COULD LOOK FORWARD TO.

Customer Service: 1-800-846-5970

#### 0 0 0 0 0

## > Featured Products



#### Universal Life

You've decided that you need life insurance. But not just any life insurance will do. You want a financial solution that will protect you during your lifetime and provide for your loved ones or beneficiaries. Consider a universal life (UL) plan.



### Income Pays!

Transamerica has many tools to help you build better tomorrows for your clients. Through the Transamerica Guaranteed Investment Funds (TGIF) contract advisors have access to several fixed-income funds.

# > Featured Tools

0	Advisor Forms
0	Careers - Join Our Team
0	News
0	Rates of Return
0	Accessibility

# > Featured Solutions



### Insure your mortgage

Your lending institution offers mortgage surance. But why settle for an



### Investing

Whether you want to build a nest egg, eoure a retirement income or have



### Retirement Planning

Wouldn't it be great to look forward to

### ) Meet...

WEIMADE HEEM A TOWORROW THEY COULD LOOK FORWARD TO

Text Size: a a a

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About Us

Public

**Employers** 

Members

Become a Member



The College of Early Childhood Educators is a professional self-regulatory body for early childhood educators formed to protect the public interest and focused on quality and standards in the practice of early childhood education.



# Third Annual Meeting of Members Video...Coming Soon!



A video recording of the College's third annual meeting of members will soon be available on our website. The video will include:

- · Greetings from the Minister of Education
- President's Report
- · Complaints Committee Report
- · Auditor's Report
- · Special Presentation from the College's Registrar and CEO. Sue Corke

# **Latest News**

3/21/2012

Updates to the College's Public Register Looking up a registered early childhood educator (RECE) just got...

3/20/2012

Notice of Council Meeting

Date/time of meeting: April 11, 2012; 1:00 - 5:00 p.m. April...

3/14/2012

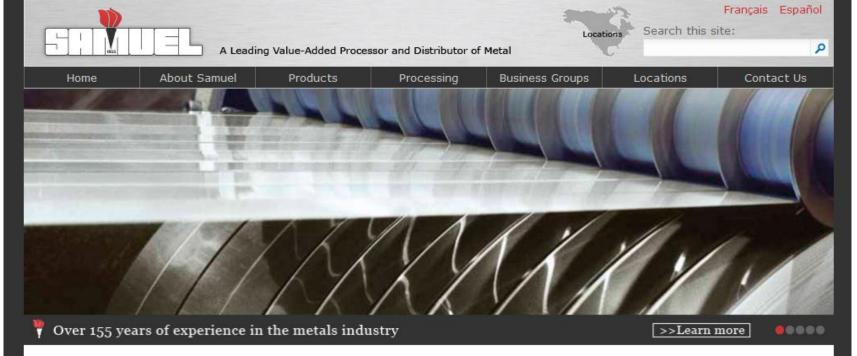
Winter Newsletter Now Available

The Winter '12 Member Newsletter is now available. Read the Winter

More News...

> Public Register

> Contact Us





### Stanrail Acquisition

RECENT NEWS -- March 2012.

Stanrail Corporation, a premier designer, manufacturer and distributor of railcar components became part of the Roll Form Group, a division of Samuel, Son & Co., Limited.



### More Than Metal

Carbon steel, aluminum and stainless steel may be the backbone of our operations, but Samuel offers much more. Explore our site to find out about our Manufacturing Divisions, Transportation Services and customized Value-Added Programs.

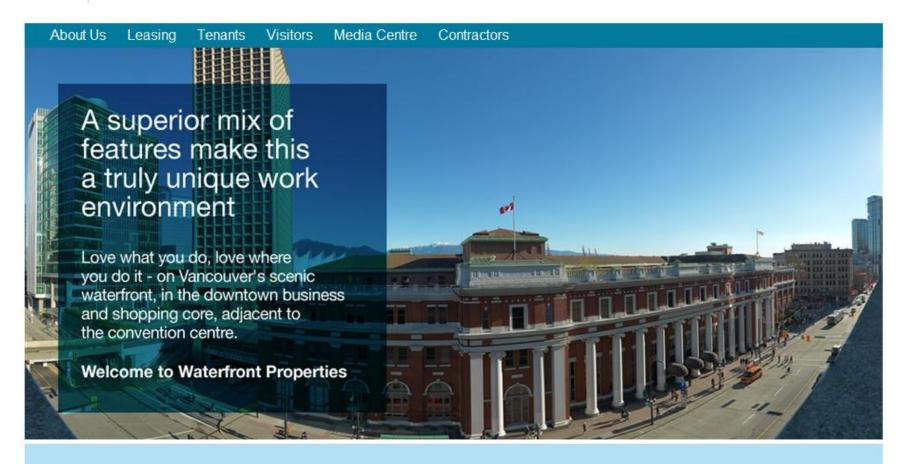


### A History of Quality

Samuel has built a leading name in the metals industry since 1855 and now operates locations worldwide. View our development as the largest family-owned metals distribution and processing corporation in North America in our historical timeline.

Contact Us

eService Login Site Map Privacy Policy © 2012 Samuel, Son & Co., Limited



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#### **Waterfront Properties Leasing**

Life Shops
Food Green



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#### **News & Events**

GREEN AT WORK™ Eco-Fair 2011...

Ice Cream Days - Granville Square Plaza...

More...

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The Perfect Card



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#### **Centre Hours**

Mon-Fri 10:00 AM - 9:00 PM Sat 9:30 AM - 6:00 PM Sun 11:00 AM - 6:00 PM Using GPS? Enter 1060 Don Mills Road.

416,447,0618

#### What's New

SHOPS AT DON MILLS IS THE PRIMARY SHOPPING DESTINATION FOR TOP CHEF CANADA III Free Investing 101 Seminar - Edward Jones March 29, 2012

shops.ca





@2011 Cadillac Fairview Corporation Leasing Information Privacy Disclaimer Find a Shopping Centre



HOME HISTORY LOCATION CONTACT US



### WELCOME TO THE NEXT CHAPTER OF SHERWAY GARDENS

Sherway Gardens continues to raise the bar in creating the definitive consumer retail experience to remain at the top of its class in the city of Toronto. From the finest details in our design to our commitment to a sustainable retail experience, Sherway Gardens' renaissance leads the way with a passionate drive towards transforming the future of shopping.







#### PROJECT HIGHLIGHTS

- 250,000 square foot expansion to increase stores and services to over 250.
- Increase in retail space to approximately 1.25 million square feet.
- New second level food court with striking exterior presence.
- · 4 full service restaurants.
- New three level parkade with 1,200 stalls.
- A dramatic remerchandising of the existing food court into a new retail high street.

CONTACT US

Harry Rosen

LEGO

pottery barn kids



MICHAEL KORS

SEPHOR







AAA

Search the PHO website

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Learning & Development

МуРНО

### Bed bugs in Ontario: A priority for public health?



#### The PHO Most Read Pages

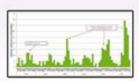
- · Praesent blandit accumsan
- · Nullam egestas vestibulum
- · Fros id rhoncus
- · Nullam egestas vestibulum
- · Fros id rhoncus

**Just Clean Your Hands** 

SRKE

### PIDAC

#### **Data & Analytics**



#### **Hot Topics in Health**

#### Lead Story

Praesent blandit accumsan. Nullam egestas vestibulum fros id rhoncus. Nunc ornare egestas molestie. Egestas vestibulum lorem ipsum deloria.

- · Praesent blandit accumsan
- · Nullam egestas vestibulum
- · Fros id rhoncus
- · Nunc ornare egestas molestie
- · Egestas vestibulum

#### **News & Events**

#### Lead Story

Praesent blandit accumsan. Nullam egestas vestibulum fros id rhoncus. Nunc ornare egestas molestie. Egestas vestibulum lorem ipsum deloria.

- · Praesent blandit accumsan
- · Nullam egestas vestibulum
- · Fros id rhoncus
- · Nunc ornare egestas molestie
- · Egestas vestibulum

### **Public Health Labs**

### TOPHC



#### Topics

Chronic Diseases and Injuries Family Health

Infectious Diseases

Environmental and Occupational Health

Emergency Preparedness/ Management

Public Health management Knowledge Services Population Health

**Assessment** Research Other

#### Find it Fast

Guidelines

Forms **Best Practices** Reports Fact Sheets Surveillance Data Presentations Labstracts TOPHC

#### Have feedback?

Email us, or call 1-877-543-8931















**CTV**globemedia

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**WELCOME ... CHECK OUT THE NEW LINKS INTRANET** 

**NEWS ... TORONTO MAPLE LEAFS WIN STANLEY CUP** 

Crumbline > Home > News & Events



### Industry News Employee News

#### The New Rules of Investing

Aug 14, 2010

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#### CEO of the Year

Aug 6, 2010

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#### Take Over Bid Rejected

Aug 1, 2010

Lorem ipsum dolor sit amet, ashy reitne contessetur adipiscing elit. Etiam sit afgh dgwe sdfsefsd met...

#### **News and Technology**

July 12, 2010

Lorem ipsum dolor sit amet, ashy reitne contessetur adipiscing elit. Aecenas dictum sem condimentum nibh convallis in sdfsefsd met...

More Industry News...

#### Take Over Bid Rejected

Aug 1, 2010

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#### News and Technology

July 12, 2010

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More Employee News...

### E

### Employee Discounts

Restaurant	July 21, 2010	50% off second entree at Marcel's Bistro & Lounge
Travel	July 31, 2010	3 nights stay in Las Vegas for \$50
Entertainment	Aug 14, 2010	2 for 1 tickets for all Ticketmaster events until 2011
Air Travel	Sept 9, 2010	25% off flights to Mexico

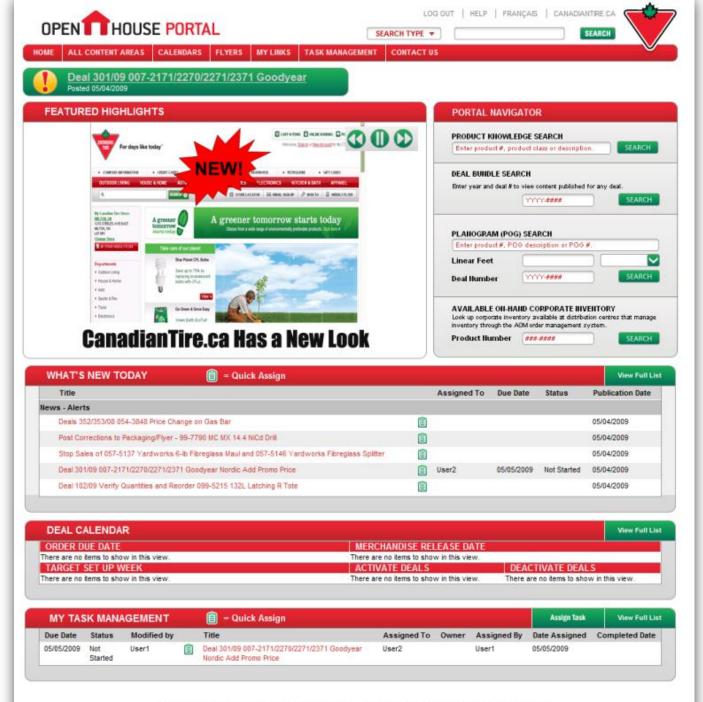
#### Weather

#### Awards

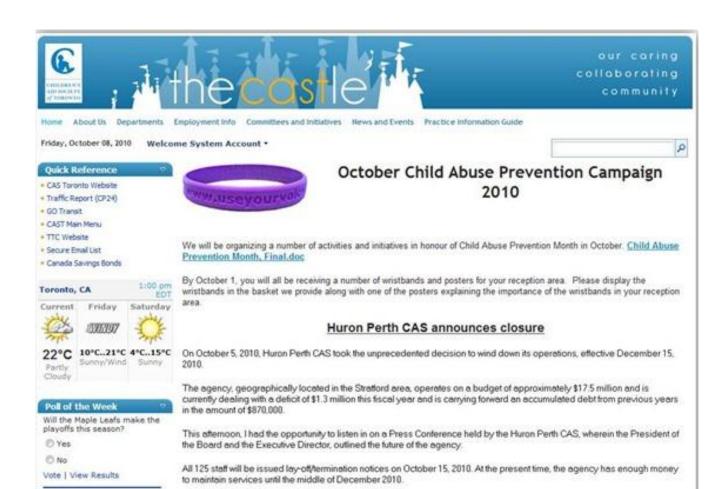
People's Choice Award Industry Award Critics Award

#### **Upcoming Events**

July 21, 2010	Rolling Stones
July 30, 2010	Jazz Festival
Aug 11, 2010	Art in the Park
Aug 25, 2010	CTV AGM
Sept 1, 2010	Intranet Launch
Sept 14, 2010	Argos vs. Ticats
Sept 29, 2010	Staff Lunch
Oct 11, 2010	Free Car Wash
Oct 22, 2010	Charity Event







400 families served by this organization.

A meeting is scheduled with the Minister of Children and Youth Services on Friday morning of this week, to discuss options available to ensure that mandated child welfare services can continue to be offered to the 200 children in care and the over

View Past Polls

### **Some of Our Clients**

































































### **FEATURE DEMONSTRATION**

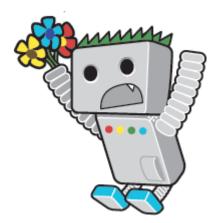


## **SEARCH ENGINE OPTIMIZATION**



### **SEO Introduction**

- Critical for internet facing sites
- Requires planning from the beginning
- Content means everything
- Search engines change; sites need to adapt
- Keywords tagging is not useful







kitchen cabinets

Q

#### Search

About 43,200,000 results (0.22 seconds)

#### Everything

**Images** 

Maps

Videos

News

More

#### Toronto, ON

Change location

#### The web

Pages from Canada

More search tools

### Refiners

Ads related to kitchen cabinets

#### Kitchen Cabinet Warehouse | CloseoutCabinets.ca

www.closeoutcabinets.ca/Toronto

Local Kitchen Cabinet Warehouse Open to the Public, 40,000 Cabinets

4884 Dufferin, North York, ON (416) 667-8100 - Directions

Ads

Why these ads?

#### Miele Outlet Sale - Up to 35% Off, Fully Authorized

www.caplans.ca/ Dont Miss Great Deals

Stunning Kitchen Cabinets - Book a Free Consultation Today

www.tangokitchens.com/

Quality Cabinetry-Affordable Prices

→ Why Tango Kitchens? - Photo Gallery - Renovation Blog - Our Showrooms

#### Downsview Kitchens and Fine Custom Cabinetry | Manufacturers of ...

www.downsviewkitchens.com/

Downsview Kitchens the market and is one Results

en furnishing and custom cabinets on dustry's leading ...

#### Most Affordable Kitchen Cabinets in Toronto and Across Canada

www.torontokitchencabinet.com/

Quality Cabinetry At Affordable Prices. WELCOME To Toronto **Kitchen Cabinet**. Toronto **Kitchen Cabinet** has built its reputation by providing quality kitchen and ...

#### Cameo Fine Cabinetry

www.cameofinecabinetry.com/

Note: 1020 Lawrence Avenue West
Toronto
(416) 256-2553

#### <u>Kitchen Designers Plus</u> www.kitchendesignersplus.com/

B 79 Sheppard Avenue West

#### Map for kitchen cabinets



Ads - Why these ads?

#### Cabinets Kitchen

www.sveakitchens.com/ Professional, Reliable Service, Sales & Installation. Call Today!

#### Online Kitchen Cabinets

www.kitchenspro.com/ Huge Selection In Stock. Wholesale Pricing To Public. Shop Online Now!

Ads

#### Kitchen Cabinets Outlet

mississaugakitchencabinetstoronto.com/ Save Up to 42% on Premium Kitchen Cabinets 10 x 10 Kitchen for \$2,900

#### Custom Cabinet Design

www.californiaclosets.com/
Make the Very Most of Your Space.
Request a Free Design Consultation.

2 Toronto (866) 594-0864 - Directions



RELATED SEARCHES Kitchen Cabinets Canada

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SEARCH HISTORY

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See all Clear all . Turn off

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 NARROW BY REGION Only from Canada

### kitchen cabinets

More▼



1-10 of 128,000,000 results ·Advanced

Web Images

ALL RESULTS

Kitchen Cabinets - Macy's · www.macys.com/Kitchen-Cabinets

Shop Kitchen Cabinets. Top Quality Furniture at Macy's - Buy Today!

Kitchen Cabinets & Doors · www.CLCustomCabinetsAndDoors.ca We build custom kitchen cabinets and reface them. Call 587-333-0712.

Kitchen Cabinets - Cheap · www.NexTag.com/Kitchen-Cabinets

Compare Low Prices on Kitchen Cabinets. See Seller Reviews!

Kitchen Gabinets - Cabinets.Smarter.com

We've Got Kitchen Gabinets! Shop Online. Shop Smarter.

#### Images of kitchen cabinets

See also: Painting Kitchen Cabinets · Modern Kitchen Cabinets



#### Kitchen Cabinets | Kitchen | Home Depot Canada

Shop online from our wide selection of Kitchen Cabinets, Assembled Cabinets, Cabinet Hardware, Cabinet Organization, Cabinets & Doors, Cabinets and Doors, Amerock, Eurostyle ... www.homedepot.ca/catalog/kitchen-cabinets/172532

#### Kitchen cabinet - Wikipedia, the free encyclopedia

History · Cabinet wood choices · Cabinet construction · Cabinet finishes

Ads

Ads

#### Kitchen Cabinets

Find Kitchen Cabinets, up to 80% Off. Top Styles, Brands. KitchenFurniture Beso com

Sign in Canada (français) Preferences

#### Kitchen Cabinets for Less

Find Bargains on Kitchen Cabinets. Solid Wood & More. Seller Reviews! www Calibex com/Kitchen-Cabinets

#### Remodeling Kitchen

Kitchen, bath & other interior renovations. Call 519-945-3000. www.Family-Home-Improvements.ca

#### Kitchen Cabinet

Looking for Kitchen Cabinet? Find Kitchen Cabinet Now. buverpricer.com/kitchen-cabinet

#### Cabinet Drawer

Find Cabinet Drawer Online. Free Shipping \$50 on 100.000 Items! Target.com/FreeShipping

See your message here



#### kitchen cabinets

Q

Why these ads?

jseguin@envisionit.com ▼

#### Search

About 200,000,000 results (0.27 seconds)



#### Everything

Images

Maps

Videos

News

More

#### Windsor, ON

Change location

#### The web

Pages from Canada

More search tools

#### Ads related to kitchen cabinets

#### Online Kitchen Cabinets - Huge Selection In Stock.

www.kitchenspro.com/

Wholesale Pricing To Public. Shop Online Now!

→ Catalog Page - About Us - Sign Up - Free Design

#### Trends Wood Finishing | trendswoodfinishing.com

www.trendswoodfinishing.com/

Kitchen Cabinet Finishing/Refacing GTA & Surrounding Areas

#### Alpine Construction Inc | AlpineConstructionWindsor.ca

www.alpineconstructionwindsor.ca/

Residential & commercial industrial renovations. Call 519-737-0500.

#### Downsview Kitchens and Fine Custom Cabinetry | Manufacturers of ...

www.downsviewkitchens.com/

Downsview **Kitchens** produces the finest **kitchen** furnishing and custom **cabinets** on the market and is one of the custom furniture industry's leading ...

#### BetterMade Cabinets

www.bettermadecabinets.com/

"Just a few words to let you know how much I love my new **kitchen cabinets**. Everything is fabulous! We have had many compliments. Your workers and Installers ...

#### Map for kitchen cabinets



Ads - Why these ads?

#### Kitchen Cabinet

www.family-home-improvements.ca/ Cabinets and fixtures for kitchen & bath renovations. 519-945-3000.

#### Save Big-Kitchen Cabinets

www.meikitchens.com/ High quality frameless kitchen cabinets. #1 sales in Canada.

#### IKEA Canada

www.ikea.com/

IKEA Canada's Official Site Has Everything For The **Kitchen!** 

### **SEO BEST PRACTICES**

**Source:** Search Engine Optimization Starter Guide

http://static.googleusercontent.com/external content/untrusted dlcp/www.google.com/en//webmasters/docs/search-engine-optimization-starter-guide.pdf



# Create Unique, Accurate Page Titles

### Do

- Accurately describe the page's content
- Create unique title tags for each page
- Use brief, but descriptive titles

### Avoid

- choosing a title that has no relation to the content on the page using default or vague titles like "Untitled" or "New Page 1"
- using a single title tag across all of your site's pages or a large group of pages
- using extremely lengthy titles that are unhelpful to users
- stuffing unneeded keywords in your title tags



# Make Use of the "description" Meta Tag

- Do
  - Accurately summarize the page's content
  - Use unique descriptions for each page
- Avoid
  - writing a description meta tag that has no relation to the content on the page
  - filling the description with only keywords
  - copying and pasting the entire content of the document into the description meta tag





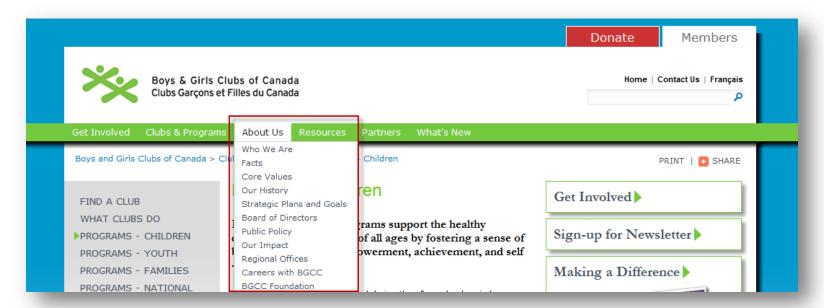
# Improve the Structure of your URLs

- Do
  - Use words in URLs (/pages/About-Us.aspx)
  - Create a simple directory structure
- Avoid
  - having deep nesting of subdirectories like
     ".../dir1/dir2/dir3/dir4/dir5/dir6/page.html"
  - using odd capitalization of URLs



# **Make Your Site Easier to Navigate**

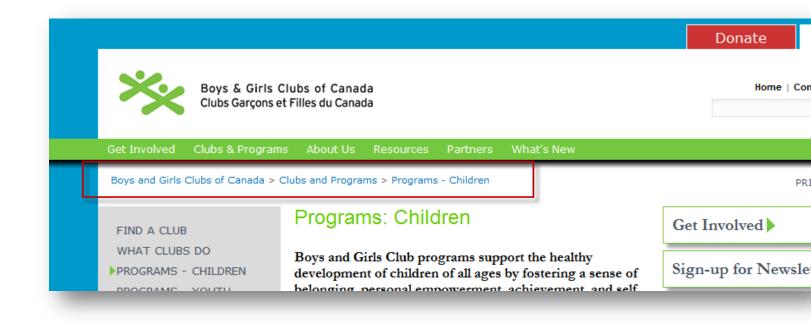
- Navigation is very important for search engines
  - helps search engines understand what content the webmaster thinks is important
- Plan out your navigation based on your homepage





# **Make Your Site Easier to Navigate**

# Ensure more convenience for users by using 'breadcrumb lists'





# **Make Your Site Easier to Navigate**

### Do

- Create a naturally flowing hierarchy
- Use mostly text for navigation
- Put an HTML site map page on your site, and use an XML Sitemap file
- Have a useful 404 page

### Avoid

- letting your HTML site map page become out of date with broken links
- creating an HTML site map that simply lists pages without organizing them, for example by subject
- allowing your 404 pages to be indexed in search engines



# **Offer Quality Content and Services**

- Interesting sites will increase their recognition on their own
- Anticipate differences in users' understanding of your topic and offer unique, exclusive content



# **Offer Quality Content and Services**

- Do
  - Write easy-to-read text
  - Stay organized around the topic
  - Create fresh, unique content
  - Create content primarily for your users, not search engines



# **Offer Quality Content and Services**

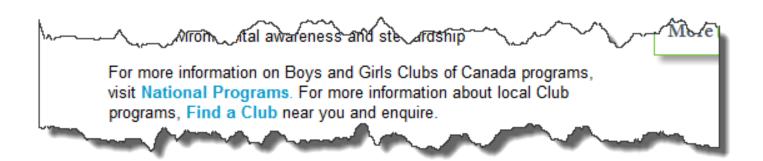
### Avoid

- writing sloppy text with many spelling and grammatical mistakes
- embedding text in images for textual content
- dumping large amounts of text on varying topics onto a page without paragraph, subheading, or layout separation
- inserting numerous unnecessary keywords aimed at search engines but are annoying or nonsensical to users



### **Write Better Anchor Text**

- Suitable anchor text makes it easy to convey the contents linked
  - tells users and search engines something about the page you're linking to





# **Writing Better Anchor Text**

- Do
  - Choose descriptive text
  - Write concise text
  - Format links so they're easy to spot
  - Think about anchor text for internal links too



# **Writing Better Anchor Text**

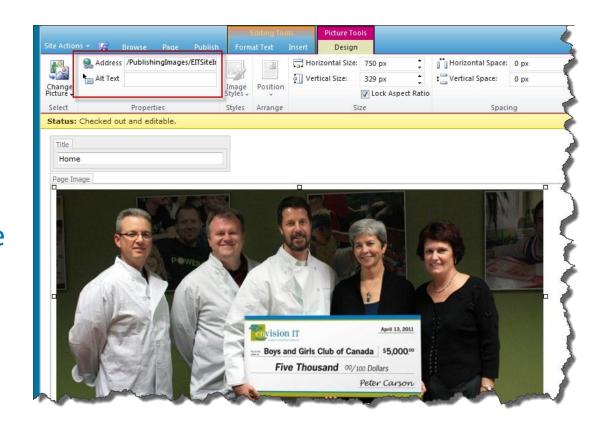
### Avoid

- writing generic anchor text like "page", "article", or "click here"
- using text that is off-topic or has no relation to the content of the page linked to
- using the page's URL as the anchor text in most cases
- writing long anchor text, such as a lengthy sentence or short paragraph of text
- using CSS or text styling that make links look just like regular text
- using excessively keyword-filled or lengthy anchor text just for search engines
- creating unnecessary links that don't help with the user's navigation of the site



# **Optimize your use of images**

- Image-related information can be provided for by using the "alt" attribute
- Store files in specialized directories and manage them using common file formats





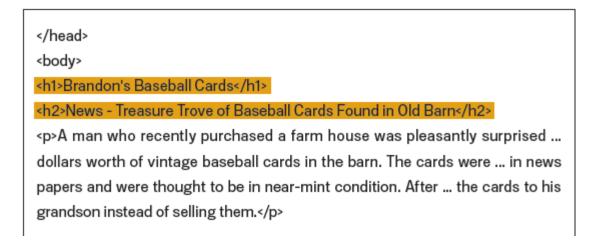
### **Best Practices**

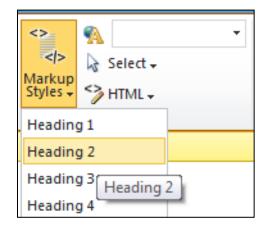
- Do
  - Use brief, but descriptive filenames and alt text
  - Supply alt text when using images as links



# **Use Heading Tags Appropriately**

Use heading tags to emphasize important text







# **Use Heading Tags Appropriately**

- Do
  - Imagine you're writing an outline
  - Use headings sparingly across the page
- Avoid
  - placing text in heading tags that wouldn't be helpful in defining the structure of the page
  - using heading tags where other tags like <em> and <strong> may be more appropriate
  - erratically moving from one heading tag size to another
  - excessively using heading tags throughout the page



### Make Effective Use of Robots.txt

- Restrict crawling where it's not needed with robots.txt
  - A "robots.txt" file tells search engines whether they can access and therefore crawl parts of your site
  - This file, which must be named "robots.txt", is placed in the root directory of your site



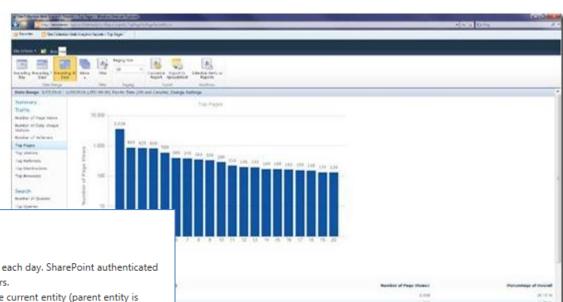
### Make effective use of robots.txt

- Do
  - Use more secure methods for sensitive content
- Avoid
  - allowing search result-like pages to be crawled



# **Campaign Tracking and Web Analytics**

- Analytics available out of the box
  - Trend Reports
  - Rank Reports



### **Trend Reports**

- 1. Number of Page Views: Total number of page views each day.
- Number of Daily Unique Visitors: Total number of unique visitors each day. SharePoint authenticated users and anonymous users (using IP address) are counted as visitors.
- Number of Referrers: Total number of unique URL's external to the current entity (parent entity is treated as external as well), from where the users navigated to the current entity.

### Rank Reports

- 1. Top Pages: Most viewed pages in the current entity.
- 2. Top Visitors: Most frequent visitors of the current entity.
- 3. Top Referrers: Top URL's external to the current entity from where users navigated to the current entity.
- Top Destinations: Similar to Referrers, these are the top external URL's that the user visited from the current entity.
- 5. Top Browsers: Top browsers being used to visit the current entity.



# **Campaign Tracking and Web Analytics**

- Other options
  - Google Analytics
  - Web Trends
  - Other 3<sup>rd</sup> part products such as Intlock (http://www.intlock.com)



# **Intlock Marketing Suite**



#### Web Analytics

Real time analytics, custom event tracking, path analysis, internal search, Data Export API, customized dashboards and reports, automatic alerts



#### Campaign Tracking and Advertising Effectiveness

Campaign and traffic sources tracking, goal and funnel analysis



#### Optimization

Behavioral Targeting, A/B and Multivariate Testing



#### **Visitor Profiles**

User segmentation, demographics, audience targeting, user engagement, user activity reports



#### Voice of Customer

Page-based comments, surveys, website satisfaction polls



#### SEO

SEO violations and errors, page and website speed, search engines and keywords reports



#### Visitor Recording

Browser session recordings, mouse tracking, funnel drop-out videos



#### **Plugins**

CRM integration, third party tools integration



#### InSight

Automatic detection of significant changes in website usage patterns



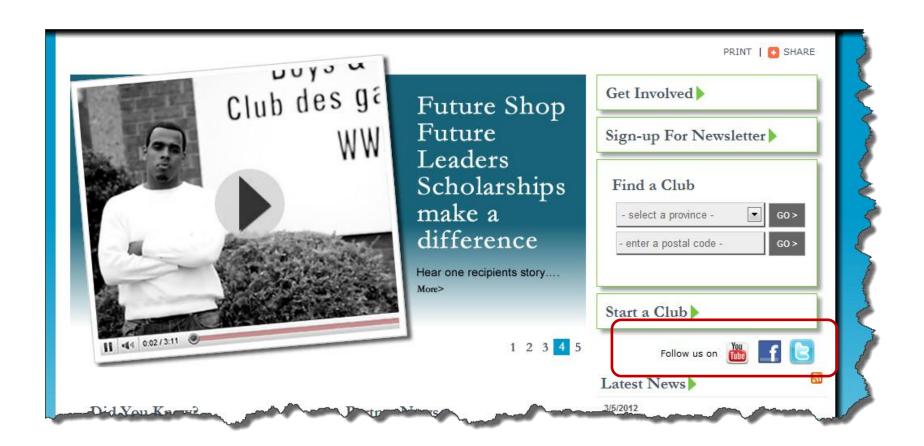
#### **Affiliates**

Campaigns, trackers and tracking links management. Built in pixel tracking support

### **SOCIAL MEDIA**



### **Get Social!**



# **Social Media Tips**

- Include Visible Social Media Buttons
- Integrate Social Where it Makes Sense
- Include Up-to-Date Buttons
- Include Share Buttons
- Use Analytics
- Don't Over-Do It



# **QUESTIONS?**



# **THANK YOU!**

